

July 2014

Correspondence Regarding Policy

Victor A. Trundy

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WM. C. LOVERING, President.
H. STOCKTON, Vice Pres.

RUSSELL GRAY, Manager.
CHARLES E. HODGES, Asst. Manager.

S. A. WILLIAMS, Secretary.
V. A. TRUNDY, Asst. Secy.

American Mutual Liability Insurance Co.
40 Water Street,

Dictated. VAT.

LONG DISTANCE TELEPHONE.

Boston, Mass., August 29, 1902.

Morgan Construction Company,
Paul B. Morgan, Esq.,
Worcester, Mass.

Dear Sir:-

We have your letter of yesterday and note what you say about placing your insurance elsewhere. We hope you will not do this because you assume that we raised your rate for that purpose. Our action was taken purely as a matter of business because the account of the Morgan Construction Company, including the Globe Foundry, showed a loss of thousands of dollars over and above the net premiums received, and last year the same risk without the Foundry showed practically no balance at all in our favour, and this was in a year when no serious cases were settled, and this expense was entirely attributable, as we said in our former letter, to the disposition of the men to insist upon gratuities when they were hurt.

It is not fair to assume that our rate is excessive because such an assumption is not borne out by our experience with our risk, nor is it borne out by comparison of our net rate with the rates of the best stock companies when they are adhering to their schedules.

Yours truly,

Victor A. Trundy,
Asst. Secy.

Referred to.....
Rec'd AUG 30 1902
Ans'd.....
Answered by.....

(J.A.B.)

ans. 30 -
RBU