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Correspondence to C.W. Bildt

P. B. Morgan

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Mr. C. W. Bildt,
Jernkontoret,
Stockholm, Sweden.

Dear Sir:—

We are in receipt of your favor of the 21st ult. in regard to your Gas Producer Feeding Device and are pleased to learn that you are receiving inquiries from so many concerns. We note that you have received several inquiries from America and would request that you send us the names of these parties immediately, that we may take the matter up with them, and endeavor to make a sale.

We have just sold two more producers, with a furnace to Illinois Steel Company, which makes a total of twenty-four producers with Bildt Feeders sold to that Company. We are also installing two producers with the Automatic Feed at the works of Wickwire Brothers in Cortland, New York, and will before many months have from four to six in a Merchant Mill we are building for Carnegie Steel Company.

We note your suggestion in regard to advertising in the Iron Age, but believe that until we have a few more installations to refer to we can handle the matter more satisfactorily by personal solicitation.

We have adopted the water cooled top, and believe it a necessity, particularly in installations in the West where, as you know, producers are forced to a very much greater extent than here in the East or in European Works.
You probably know of the absolute failure of the installation of Bilt Feeder in Youngstown, where the distributors burned off very soon after they were installed. These were put in by R. D. Wood & Co., and have been replaced by the bell and hopper. At Grand Crossing Tack Co., they have burned off two distributors. Under present conditions it seems necessary to cool the producers as shown in drawing sent you September 25th, 1900.

Will you kindly mail us a list of all the producers in Europe to which your Feeder has been applied.

Yours very truly,

P. B. M. -- N.

MORGAN CONSTRUCTION CO.