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SmokeGard Distributor Price List

Statitrol Corporation

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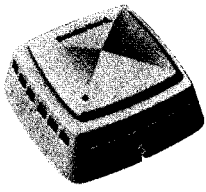
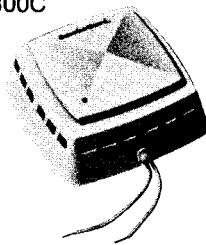
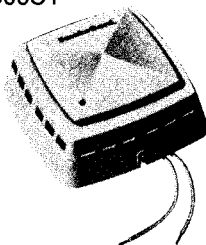
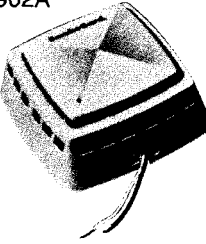
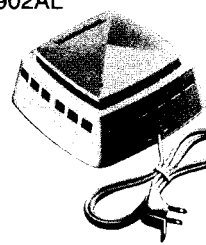
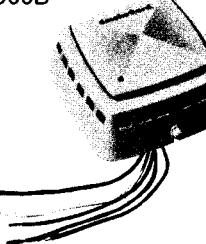
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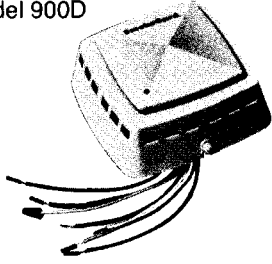
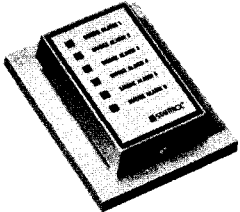
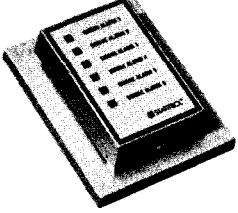
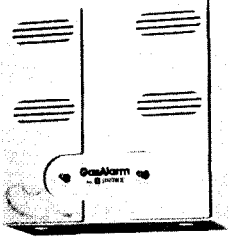
STATITROL DIVISION
EMERSON ELECTRIC CO
140 SOUTH UNION BOULEVARD
LAKEWOOD, COLORADO 80228
(303) 986-1581



Models	Features	Distributor Cost	Suggested Dealer Cost	Suggested List
Model 800A 	Battery powered. Flashing light continuously monitors batteries. Uses 1.5 volt AA alkaline batteries. For existing homes, mobile homes, apartments, etc. 5¾" x 2½" Shipping Weight: 2 Lbs.	12-36 \$21.85 *CIA \$21.60 48-60 \$20.80 *CIA \$20.55 72-216 \$19.50 *CIA \$19.25 228-492 \$18.50 *CIA \$18.25 504** \$17.50 *CIA \$17.25	\$26.00	\$37.15
Model 800C 	Battery powered with built-in relay for remote devices (horns, bells, lights, telephone dialers, etc.). Normally-open contacts. Ideal for connection to burglary alarm systems. — 5¾" x 2½" Shipping Weight: 2 Lbs.	12-36 \$32.00 48-60 \$30.00 72 up** \$28.00	\$40.00	\$57.15
Model 800CT 	Battery powered with built-in relay. Special tamper-resistant screw will cause unit to alarm upon removal from mounting plate. Ideal for installation in hotels, motels, condominiums, apartments, etc. — 5¾" x 2½" Shipping Weight: 2 Lbs.	12-36 \$34.00 48-60 \$32.00 72 up \$30.00	\$45.35	\$64.75
Model 902A 	AC powered. Detector mounts to all standard electrical outlet boxes. Excellent for new construction. — 5¾" X 2½" Shipping Weight: 1 Lb.	12-36 \$13.00 *CIA \$12.50 72-492 \$12.00 *CIA \$11.50 504 \$11.00 *CIA \$10.50	\$17.35	\$24.75
Model 902AL 	AC powered. Eight foot line-cord allows plug-in installation. Safety lock prevents accidental disconnect by tots, pets, etc. 5¾" X 2½" Shipping Weight: 1 Lb.	12-36 \$16.00 48-60 \$14.00 72 up \$13.00	\$21.35	\$30.45
Model 900B 	AC powered. Interconnects up to six units — sounds simultaneous alarm when one detects smoke. 5¾" x 2½" Shipping Weight: 2 Lbs.	12-36 \$21.00 48 up \$19.00	\$26.25	\$35.00

*Special Cash in Advance prices are reflected on items marked "CIA".

Prices Include Batteries

Models	Features	Distributor Cost		Suggested Dealer Cost	Suggested List
Model 900D 	AC powered with interconnect and built-in relay capability. Single-pole, double-throw auxiliary switch allows either normally-open or normally-closed contacts. For use with fire/burglary panels and/or remote devices. — 5¾" x 2½" Shipping Weight: 2 Lbs.	12-36 48 up	\$25.85 \$23.50	\$32.30	\$43.05
Model 601H 	Remote indicator panel allows monitoring of up to six detectors from a remote location. Gives visual indication of alarm. Perfect companion to Model 800C and Model 900D. For applications where a commercial system is not required, but where remote indication is desirable. — 3½" x 4½" Shipping Weight: 1 Lb.	1-5 6 up	\$29.15 \$26.25	\$38.85	\$55.50
Model 601A 	Remote indicator panel. Same as 601H, but gives visual and audible indication of alarm. — 3½" x 4½" Shipping Weight: 1 Lb.	1-5 6 up	\$37.50 \$33.75	\$49.95	\$71.35
Model 600A 	U.L. Listed Gas Detector. Detects residential gas leaks (natural gas or LP/propane) for early warning of pending explosion or flash fire. 120 VAC plug-in. Wall mounted. Automatic reset. — 6" x 6" Shipping Weight: 3 Lbs.	12-60 72 up	\$37.60 \$32.00	\$49.95	\$69.95
P/N 108-0263	Additional Mounting Plate for Model 800A		\$0.50 each	\$0.75	\$1.00
Eveready E-91 or Mallory MN-1500	1.5 volt alkaline battery for Model 800A (six required)		\$0.40 each	\$0.48	\$0.75
Mallory PX-21	4.5 volt alkaline battery for Models 700A and 720 (three required)		\$1.25 each	\$1.65	\$2.20

Quantity pricing based on any single order for shipment at one time; multiple shipments allowed to company-owned locations only. (Minimum of 72 units required per location.)

Transportation allowed to single destination in continental U.S.A. or U.S. Port of Export on shipments of 72 or more units. Lesser shipments are freight collect.

Individual shipment may consist of a mixture of case lots of units to qualify for volume discounts. (This does not apply to any CIA orders.)

Orders will be accepted and shipments made in standard case lots of each model (12 detectors per case) only.

Factory authorization returns subject to 15% restocking charge. No merchandise returns will be accepted for credit without prior written authorization.

Special packing and marking requirements on boxes or cartons are subject to additional charges. (Contact Factory Representative.)

Terms: Net 30 days from date of invoice. All shipments are F.O.B. Lakewood, Colorado.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

**Volume orders accepted by specific purchase orders. Contact our sales agent for details.

TERMS AND CONDITIONS

1. The terms and conditions set forth herein are the standard terms and conditions of acceptance of purchase orders by Statitrol Division, Emerson Electric Co., hereinafter referred to as the "Company," and shall constitute the entire agreement between the Purchaser and the Company.
2. **PURCHASE ORDERS, ETC.** Any terms or conditions of any customer's order or other instrument which are in addition to or inconsistent with the Company's terms and conditions set forth herein, shall not be binding on the Company and shall not apply to this sale. No waiver, change or modification of any of the terms or conditions set forth herein shall be binding on the Company unless in writing signed by an officer of the Company.
3. **TERMS OF PAYMENT AND PRICES.** Unless otherwise provided for on the face hereof, terms of payment are:
 - a) Thirty days net from date of invoice on all equipment for destination within the United States and Canada,
 - b) Net cash by irrevocable letter of credit on all equipment for destination outside the United States and Canada,subject to approval of credit by the Company at time of equipment shipment.

All payments shall be in legal currency of the United States.

Before any equipment may be returned to Statitrol for credit or other billing adjustment (as opposed to returns for repair and/or replacement provided for in the warranty clause set forth below), prior written authorization must be obtained from an officer of the Company together with appropriate shipping instructions for return or transfer of the equipment, prepaid to destination. All authorized returns are subject to a restocking charge and Statitrol assumes no responsibility whatsoever for unauthorized returns. Prices and terms are subject to change without notice and to correction for error.
4. **DELIVERY.** Unless otherwise provided for on the face hereof, all shipments are F.O.B. Lakewood, Colorado. Shipment schedules are approximate and are based on conditions at the time of acceptance.

The Company will make every effort to complete shipment as indicated, but assumes no responsibility or liability for loss or damage by reason of delay or inability to ship caused by acts of God, fires, floods, wars, embargoes, labor disputes, acts of sabotage, riots, accidents, delays of carriers, sub-contractors or suppliers, voluntary or mandatory compliance with any government act, regulation or request, shortage of labor, materials or manufacturing facilities, or any other cause or causes beyond the Company's reasonable control. If, by reason of any of these things, the Company's supplies of the materials covered hereby are limited, the Company shall have the right to prorate the available supply in such manner as it, in its discretion, determines.
5. **PARTIAL DELIVERIES.** Partial deliveries shall be accepted and paid for at contract prices on maturity of bills therefor. If any part of the material is not delivered by the Company or is not in accordance with the order, the order for the remainder of the material and Purchaser's obligation thereunder shall not be affected thereby. The Company may, at its option, replace any or all returned material within a reasonable time after it is finally determined that the returned goods are not in accordance with the contract; and in such event the Company shall not be liable for any damages arising from the defective delivery or delay caused thereby.
6. **INSPECTION ON ARRIVAL.** The Purchaser shall inspect the material immediately on its arrival and shall within five (5) days of its arrival give written notice to the Company of any claim for shortage of material that does not conform with the terms of the contract. If the Purchaser shall fail to give such notice, the material shall be deemed to conform with the terms of the contract, and the Purchaser shall be bound to accept and pay for the material in accordance with the terms of the contract.
7. **WARRANTY.** Statitrol warrants the equipment of its manufacture to be free from defects in workmanship, materials and construction under normal use and service.
 - a) for a period of one (1) year from date of purchase with respect to SmokeGard® type early warning detectors and auxiliary residential fire protection/escape devices. (*Trademark)
 - b) for a period of two (2) years from date of purchase with respect to all other smoke detection and/or fire protection devices sold by the Company for commercial or industrial applications.

Statitrol's obligation under this warranty shall be limited to repairing or replacing, and returning—transportation prepaid, any equipment which shall be returned to Statitrol at its manufacturing facilities, Lakewood, Colorado 80228, with transportation charges prepaid, and which Statitrol's examination shall disclose to its satisfaction to have been defective.

This warranty is expressly in lieu of all other warranties and representations, express or implied, and all other obligations or liabilities on the part of Statitrol including, but not limited to, the warranty of fitness for a particular purpose. In no event shall Statitrol be liable for direct, incidental or consequential loss or damage of any kind connected with the use of its equipment or failure of its equipment to function or operate properly.

This warranty shall not apply to any Statitrol equipment which has been disassembled, repaired, or altered in any way outside Statitrol's manufacturing facilities so as to, in Statitrol's judgment, affect its use, function or reliability or which shall have been subject to misuse, alteration, improper installation, painting, misapplication, negligence or accident.

Statitrol makes no warranty with respect to semi-conductors, batteries, fuses, diodes or any other equipment furnished by Statitrol but manufactured by another inasmuch as they are normally warranted specifically by their respective manufacturers.
8. **TAXES.** Unless otherwise provided for on the face hereof, Purchaser warrants that the equipment ordered and/or delivered hereunder is intended for re-sale by the Purchaser and/or his agents and that the amount of any and all present or future taxes or other governmental charges upon the production, shipment, installation or sale of the equipment covered hereby, including sales, use or occupation taxes, will be collected from the ultimate consumer by the purchaser and/or his agents and will be paid by said Purchaser or his agents directly to the taxing authorities.
9. **NON-ASSIGNMENT.** Neither this order nor any interest therein may be assigned by Purchaser, whether by operation of law or otherwise, without the prior written consent of the Company.
10. **CANCELLATION.** This contract may be cancelled by the Purchaser only upon the payment of reasonable cancellation charges which shall take into account expenses already incurred for labor and material costs and overhead and other commitments made by the Company. Filing of a petition in bankruptcy or commencement of any insolvency proceeding pursuant to State law shall be deemed a cancellation by the purchaser. In cases where the Purchaser has paid part of the cost of the equipment before delivery and the Company is unable to manufacture and deliver equipment in accordance with the specifications within a reasonable period beyond the shipping estimate, the Company agrees to return all payments by the Purchaser and each agrees to terminate this contract without further liability to the other.
11. **PATENTS.** Statitrol agrees to compensate Buyer for any court-awarded damages suffered by reason of actual infringement of any United States patent which actual infringement shall result specifically and solely from use, or resale of, the specific material ordered hereunder; provided, however, that Buyer promptly notifies Statitrol of any infringement suit filed against Buyer's threat thereof and further provided that Buyer tenders to Statitrol the defense of any such suit.