9-26-1977

Correspondence with Edwin Goodman

Duane Pearsall

Follow this and additional works at: https://digitalcommons.wpi.edu/ms055-04-0013

Recommended Citation
Retrieved from: https://digitalcommons.wpi.edu/ms055-04-0013/3
September 26, 1977

Mr. Edwin A. Goodman  
Multinational Management Group  
One East 53 Street  
New York, New York  10022  

Dear Mr. Goodman:

I appreciated your letter of September 9 and the invitation to speak at a luncheon meeting in London this November.

Unfortunately, I have a commitment to speak in Arizona at the same time. Aside from this, I do not feel qualified to speak with authority on small business investment opportunities in the United States.

Enclosed is a copy of the roster of the SBA Task Force. Any one of these people could do a better job than I. I would hesitate to recommend anyone since I do not understand the potential competitive relationships between one of these individuals and your firm.

In any case, it is an honor to have been asked to make a talk in London and your letter will be filed in my memoirs as evidence of having had the opportunity to join the International Speaking Fraternity.

Thank you for your consideration.

Sincerely yours,

Duane D. Pearsall

bc
Encl.
Ms. Beverly Carey  
140 South Union Blvd.  
Lakewood, Colo. 80228

Dear Ms. Carey:

As I stated in our phone conversation this afternoon, we would like Mr. Pearsall to consider speaking at a luncheon to be held in the course of an all day seminar in London on November 28, 1977.

Our company which is engaged in financial consulting, corporate finance and venture capital and which manages a federally licensed SBIC, Fifty-Third Street Ventures, Inc., is organizing the proposed conference.

The subject of this symposium will be Small Business Investment Opportunities in the U.S. and more particularly the opportunities available through the use of the SBIC as an investment vehicle. We anticipate that 50-75 individuals, corporations and financial institutions will attend.

We feel that his professional accomplishments and experience as an entrepreneur and as a participant in the Casey Task Force would make him an ideal speaker on this occasion. If this idea appeals to Mr. Pearsall, please be kind enough to have him call me at his earliest convenience.

Yours sincerely,

Edwin A. Goodman
TO: Duane

DATE: 9/9
TIME: 2:30 P.M.

WHILE YOU WERE OUT

Eli Goodman
Small Bus. Investment
OF: Financial Consultant

Area Code & Exchange: 212-753-6300

<table>
<thead>
<tr>
<th>TELEPHONED</th>
<th>PLEASE CALL</th>
</tr>
</thead>
<tbody>
<tr>
<td>CALLED TO SEE YOU</td>
<td>WILL CALL AGAIN</td>
</tr>
<tr>
<td>WANTS TO SEE YOU</td>
<td>URGENT</td>
</tr>
</tbody>
</table>

RETURNED YOUR CALL

Message: You were recommended by J. Hester & Stuhl as being an excellent speaker. They are having a session in London w/Europe.

Operator: London w/Europe, to try...
I get them to invest in small businesses in the U.S. Would like you to be the Luncheon Speaker. Nov 29th